

# Integrating Static Scenario Comparison and Dynamic Simulation: A combined methodology for Supply Chain Design

Thomas Seidel

*4flow AG, Hallerstr. 1, 10587 Berlin, Germany, t.seidel@4flow.de*

## Abstract

Supply Chain Design configures network structures and processes and thus determines an overwhelming portion of the cost and performance that subsequently occur during the operation of the supply network. Therefore there is a need for decision making methodologies that allow for the reliable, quick and efficient generation of valid key performance indicators (KPI). This paper outlines the current methodologies and tools widely applied for Supply Chain Design and appraises their suitability for modelling and decision making. On this basis an integrated approach of Static Scenario Comparison and Dynamic Simulation is proposed to overcome current shortfalls of individual methodologies. It is demonstrated that this combined methodology provides advantages regarding both modelling time and effort necessary as well as increased quality of the analysis results.

## Keywords

Decomposition methods, Decision support systems, Dynamic models, Static models

## 1 Introduction

Modelling for Supply Chain Design offers a wide range of methodologies and related software products to the supply chain designer. The decision on which of them to choose and how to apply them to the individual task at hand is a big challenge. In fact this decision is vitally important as Supply Chain Design defines the framework for all subsequent planning processes in Supply Chain Planning and Supply Chain Execution [Hellingrath, Laakmann, Nayabi, 2004], [Beckmann, 2004], [Persson, Olhager, 2002]. Structural or process related decisions determine major shares of the cost occurring and performance available in supply chain operation. Decisions in Supply Chain Design have a long-term scope and are not reversed easily without major efforts. Thus, designing value creation networks has to provide valid performance measures as a basis for decision making, but at the same time effective and simultaneously efficient, i.e. quick and affordable, evaluation methodologies.

## 2 Goals of Supply Chain Design

Supply Chain Design is the design and planning of the logistics network and addresses the configuration of the Supply Chain structure as well as the planning and allocation of processes in the Supply Chain.

The objective of Supply Chain Design is the cost-efficient design of the entire logistics network in co-ordination with the Supply Chain Management strategy and its associated goals, i.e. the efficient, quick and reliable satisfaction of customer demand. Supply Chain Design supports the decision making process regarding the optimal costs and service levels that satisfy customers.

The application of standardized methodologies supported by IT systems allows the continuous redesign and coordination of supply chains. This prevents the increase of supply chain costs in-between planning cycles in the course of time caused by missing coordination of capacities and demand. Thus, cost growth can be reduced by continuous Supply Chain Design (cf. figure 1).

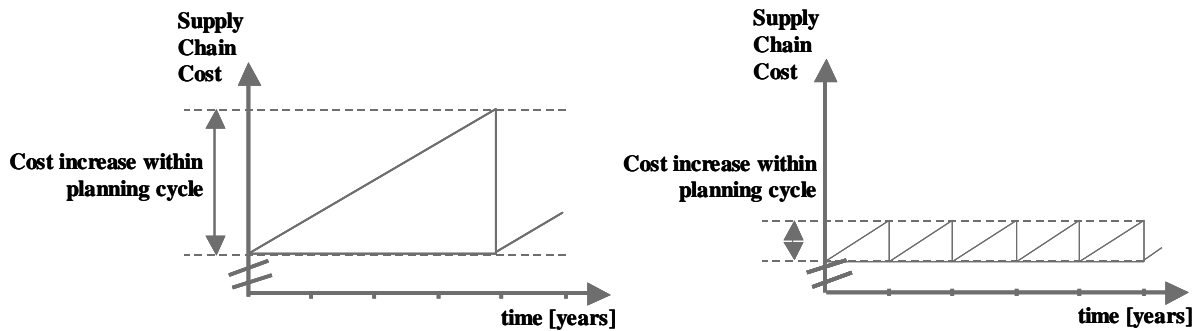


Figure 1: Reduction of Supply Chain Cost through continuous Supply Chain Design.  
Source: [Wolff, 2005, p. 7].

### 3 System Analysis and Modelling

The application of system analysis is a precursor to the depiction and analysis of supply networks due to their structural and relational characteristics. “Systems are a set of elements interconnected through a set of relations. The system boundary encompasses the entire system and confines it from the environment. The influence of a system on its environment is called output, the environment’s influence is called input” [Krallmann, Frank, Gronau, 2002], [Bertalanfy, 1975]. Thus, the parallels to supply networks’ characteristics become apparent, with corporations and corporate departments representing system elements interrelated by physical, informational and financial exchange processes.

Preceding system modelling is imperative in most cases to conduct system analysis. One motivation is that the magnitude of system structures is prohibitive to a comprehensive permeation and analysis. Furthermore it is not possible or sensible in many cases to gain results from the direct observation of the system. Possible reasons are the time or financial means necessary or the risks involved [Stachowiak, 1973]. The transition of the real system into a mental manipulable model is known as modelling. Models should always satisfy the criteria of representation, abbreviation and pragmatism [Stachowiak, 1973]. Thus insights gained from experiments performed on the model should be transferable to reality.

### 4 Methods in Supply Chain Design

The existence of an overall and valid best practice for Strategic Network Design is problematic due to the various environmental influences affecting a company and therefore its decisions on the Supply Chain Design parameters [Isermann, 1994], [Diruf, 1989].

Against this background a wide range of methodologies for modelling and analysing supply networks has been developed. Concepts such as Logistics Function Deployment and Process Chain FMEA focus on qualitative aspects and preventive measures for supply systems. Complexity Science approaches the subject from the mathematical base of graph theory. The field of Business Dynamics brought forward the insights on the Bullwhip Effect and consideration of feedback loops in modelling the dynamic behaviour of supply networks. A wide range of reference models are available that focus on the analysis of process chains. Among the most popular are the Supply Chain Operations Reference model (SCOR), Unified Modeling Language (UML) and Architecture of Integrated Information Systems (ARIS).

Static Scenario Comparison, Dynamic Simulation and Mathematical Optimization have been identified as widely applied in logistics planning today, serving the purpose of generating quantitative data on supply chain cost and performance for decision making. Table 1 presents a classification of currently available software products for Supply Chain Design into these three categories according to the products’ methodological focus.

| Company                        | Product                              | Method   |
|--------------------------------|--------------------------------------|----------|
| 4flow                          | 4flow vista                          | sce      |
| Adexa Inc.                     | eGPS                                 | sce      |
| Aspen Technologies Inc.        | Aspen Strategic Analyzer             | opt      |
| Axxom Software                 | ORion-PI                             | sim, opt |
| Compaq                         | CSCAT                                | sim      |
| DaimlerChrysler                | Supply Net Simulator                 | sim      |
| Datasweep Inc.                 | Advantage Product Suite              | sce      |
| DynaSys                        | n.SKEP                               | opt      |
| Flextronics                    | SimFlex                              | sim      |
| Fraunhofer IML                 | OTD-Simulator                        | sim      |
| Frontstep                      | SyteAPS/AIM                          | sce      |
| Frontstep                      | Syte APS/AIM                         | sim      |
| Gensysm                        | e-scor                               | sim      |
| i2 Technologies                | Supply Chain Strategist              | sce      |
| IBM                            | Supply Chain Analyzer                | sim      |
| Inprolog                       | Inprolog                             | sce      |
| Insight                        | GSCM, SAILS, ShipConsII, PROFITS     | opt      |
| Integrated Strategies Inc.     | Supply Chain Scenarios               | sce      |
| Intenia Americas Inc.          | movex Supply Chain Management        | opt      |
| J.D.Edwards                    | Strategic Network Optimization       | sce      |
| LogicTools                     | LogicNet, LogicNet Plus, Logic Chain | opt      |
| Logility                       | Value Chain Designer                 | sce      |
| Manugistics Group Inc.         | NetWORKS                             | opt      |
| Next Generation Logistics Inc. | OptiNet                              | opt      |
| Optiant Inc.                   | Power Chain Architect                | opt      |
| Prologos                       | Prodisi                              | opt      |
| Radical                        | CAST                                 | opt      |
| SAP AG                         | Network Design                       | sce      |
| Simulation Dynamics            | Supply Chain Builder                 | sim      |
| Simulation Dynamics            | Industry Product Suite               | sim      |
| Slim Technologies              | Slim 2000                            | opt      |
| Slingshot eCity                | ePlan                                | sce      |
| Spotlyte                       | Spotlyte 2000                        | sce      |
| SSA Global                     | SSA Transportation and Logistics     | sce      |
| Supply Chain Consultants       | Strategic Planner in Zementer        | sce      |
| Synquest Solutions             | Supply Chain Design Engine           | sce      |
| Synquest Solutions             | Supply Chain Design Engine           | sim      |
| [TC] <sup>2</sup>              | Sourcing Simulator                   | sim      |
| Technical Assist/Crystallize   | Supply Chain Guru                    | sim      |
| Toolsgroup                     | Strategic Network Design             | opt      |
| Wassermann                     | WAY                                  | sim      |

Legend:

|     |                            |
|-----|----------------------------|
| sim | Dynamic Simulation         |
| sce | Static Scenario Comparison |
| opt | Mathematical Optimization  |

The classification presents the softwares' focus, an integration of more than one method notwithstanding.

Table 1: Classification of software for Supply Chain Design. Source: [Seidel et al., 2005, p. 34].

These methodologies are differently suited for Supply Chain Design when taking into account the systemic properties of supply networks and the requirements regarding the degree of realism of the models

Static Scenario Comparison can be interpreted as an automation of calculations on supply chain data in order to analyze supply chains. These are static, i.e., do not take into account the variation in time, except for fixed time periods. They are also deterministic in their nature, i.e., do not take into account the variability of the parameters [Chwif, Barretto, Saliby, 2002]. The effort for data collection and modelling is moderate compared to Dynamic Simulation [Rall, 1998]. Static Scenario Comparison grew very popular through the diffusion of spreadsheet applications. This fostered the quick, static-deterministic modelling and analysis of alternative scenarios. However, the approach lacked a comprehensible methodology and validity. Therefore it did not assure the

transferability of models and results. This has led to the development of standard software suites that have overcome these weaknesses [Guedes, Saw, Waller, 1995], [Seidel et al., 2005].

Dynamic Simulation depicts system behaviour over the course of time. The planning horizon spans several planning periods and allows for the description of inter-period influences. Stochastic effects are represented and enhance the degree of realism of the model. Efforts for data collection and modelling can be significant as not only information about structural and material flow processes is necessary, but also about information flow and planning logic. Dynamic Simulation has its origins in the simulation of material flow processes in production environments. This was the starting point for the expansion towards the modelling and analysis of inter-company logistics systems. The available spectrum of simulation software reflects this development as well, with classic material flow simulation packages being supplemented with applications for Supply Chain Simulation [Seidel et al., 2005].

Mathematical optimization focuses on modelling and analyzing network structures. Models can be both single-period and multi-period with a greater diffusion of multi-period models and a strong focus on deterministic depiction [Seidel et al., 2005]. Mathematical optimization depicts the network and its restrictions in a system of equations and applies algorithms and/or heuristics to solve this system with the purpose of finding the analytically optimal solution of the posed problem. Solutions have been provided for widely discussed models, such as the Travelling Salesman Problem, Centre of Gravity, etc. These have been made available in software applications and extend to standard business suites allowing for the optimization of large scale networks [Seidel et al., 2005].

## 5 Methodological advantages and disadvantages

Static Scenario Comparison is suitable for the quick evaluation of alternative scenarios in an early phase of the Supply Chain Design process. Valid results are available in relatively short time due to the little effort necessary in data collection and modelling. The KPIs generated are of low granularity, as the model neglects dynamic system behaviour. Most often in early planning stages no detailed information is available and any further detailing would demand a number of assumptions. Furthermore the KPI requested often do not need to be more granular to come to sensible and feasible alternatives. Static Scenario Comparison does not aim for the analytically optimal solutions. Solution enhancement is reached by the iterative adaptation and evaluation of scenarios. Thereby the modeller and his experience in network design are the prime source of improvement potentials.

Dynamic Simulation provides the capabilities to represent systems' real life behaviour in the course of time and under stochastic conditions. This results in KPIs of very high granularity that allow the most specific statements on system performance. In the following this paper focuses on Dynamic Event-driven Simulation as opposed to Dynamic Continuous Simulation. They differ in the principle that determines the progress through time during the Simulation. While the former is based on a finite number of events over time, the latter continuously progresses in time based on an infinite number of state changes represented by differential equations. Dynamic Event-driven Simulation is a widely used method for studying the design and operations of manufacturing systems for the following three reasons. Firstly, because Dynamic Event-driven Simulation has the ability to describe the most complex manufacturing systems and to include stochastic elements, which cannot be described easily by Static Scenario Comparison or Mathematic Optimization. Secondly, Dynamic Event-driven Simulation allows the modeller to track the status of individual entities and resources in the system and calculate performance measures associated with those entities under a wide range of projected operating conditions. Thirdly, alternative network designs or operation policies can be compared via Dynamic Event-driven Simulation to see which one meets best a specified performance goal [Rabelo et al., 2003].

Mathematical Optimization has the potential to find the analytically best solution for a stated problem. For the underlying target equation that formulates the priorities of the planner regarding the network's performance all free variables will be computed and the restrictions posed will be considered to fit the optimal solution. The results provide the planner with prescribed parameters for the configuration of the network.

Yet these methodologies have intrinsic shortfalls that limit their spectrum of application in Supply Chain Design. Static Scenario Comparison lacks the modelling of dynamic system behaviour. This leads to limitations in the granularity and therefore degree of realism of the KPI generated. Static Scenario Comparison does not aim for the analytically optimal solution. Solution enhancement is reached by the iterative adaptation and evaluation of scenarios.

Dynamic Simulation relies on statistics. The modeller can only establish correlations among variables and performance measures using statistical models. Furthermore Dynamic Simulation demands a high level of modelling and analysis effort [Rabelo et al., 2003], [Rall, 1998], [Simchi-Levi, Kaminsky, Simchi-Levi, 2000], [Sternan, 1991]. In fact simulating a supply chain can be very complex, because a model must mimic several key processes [Ingalls, Kasales, 1999]. This leads to higher investments in the planning task and longer planning periods necessary. Thus, fewer alternative scenarios can be assessed with a certain budget and time frame compared to Static Scenario Comparison. Dynamic Simulation also provides no analytically optimal solution. Enhancement is once again dependent on iteratively modelling scenarios with promising adaptations.

Mathematical Optimization models describe the relationships among decisions, constraints, and objectives. These are expressed in the form of mathematical equations. The model must represent the important aspects of the supply chain in order to provide a useful solution. But often Mathematical Optimization has to reduce the degree of detail in its models to allow for reasonable computation efforts and times [Rabelo et al., 2003]. Once an optimization problem is formulated, a solver determines the best solution. A solver can develop three types of solutions. Firstly, a feasible solution that satisfies all the constraints of the problem. Secondly, the optimum solution that is the best feasible solution achieving the objective of the optimization problem. Thirdly, an optimized solution - a solution that partially achieves the objective of the optimization problem. It is not the optimum or best solution, but it is a satisfying or reasonable one. [Lapide, 1999]. While an optimum solution is intuitively appealing in most cases, it is unattainable in very complex problems. Unless a problem has a very specific structure, an optimized rather than an optimum solution is the best that can be generated. Additionally the solution process is often hard to comprehend and therefore acceptance problems arise among practitioners [Labadie, Fontane, 2003].

## 6 Overcoming the shortfalls: A combined methodology

Considering the size and complexity of corporate networks, the author considers Mathematical Optimization rather unfavourable for the challenges at hand. The modelling of networks in most cases cannot stop at a highly aggregated level of data, but has to consider detailed characteristics of value creation networks.

The possibility to rapidly model large scale networks represents a strong argument for the application of Static Scenario Comparison. In order to gain the ability of thorough performance assessment and for feasibility studies in a dynamic environment the application of Dynamic Simulation provides valuable capabilities.

Therefore the application of these methodologies proves to be suitable for the challenges at hand in modelling and analyzing for Supply Chain Design.

In an early phase of Supply Chain Design Static Scenario Comparison provides the possibility to rapidly model a large number of alternative scenarios and evaluate these generating low

granularity KPI. The number of models is being reduced drastically by this assessment and a small group of feasible and economically efficient alternatives remains. In a later phase of the Supply Chain Design process these few are assessed through Dynamic Simulation and high granularity KPI are generated. By this approach the logistics planner has the opportunity to thoroughly check the models for their validity and feasibility. This rationale and the derivation of the scope of application of Supply Chain Design methodologies are illustrated in figure 2.

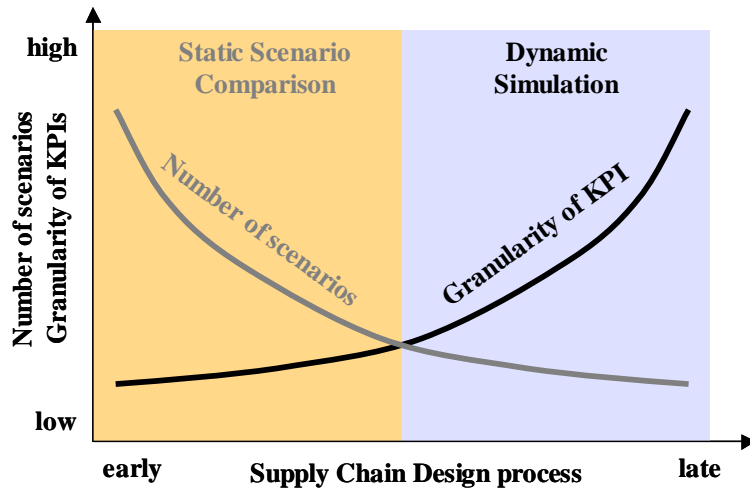


Figure 2: Granularity of KPI and number of scenarios in Supply Chain Design process. Source: [Author].

This combined methodology provides essential advantages in the implementation of Supply Chain Design projects. The first advantage refers to the time necessary for modelling and evaluating network alternatives (cf. figure 3). The application of Static Scenario Comparison is significantly faster in modelling and evaluation than Dynamic Simulation ( $\Delta t_{SCC} + \Delta t_{DS}$ ). Thus, the modeller will receive a low number of feasible scenarios as basis for further decision making on supply chain cost and performance in the shortest time possible in the early phase of Supply Chain Design. The subsequent application of Dynamic Simulation will therefore require the analysis of only these few feasible scenarios. Thus, modelling the dynamic behaviour of the networks will require less time for the evaluation of alternatives than it would without the preceding static evaluation. The overall Supply Chain Design process therefore takes longer than for Static Scenario Comparison alone ( $\Delta t_{SCC}$ ), but significantly less time than for Dynamic Simulation alone ( $\Delta t_{DS}$ ).

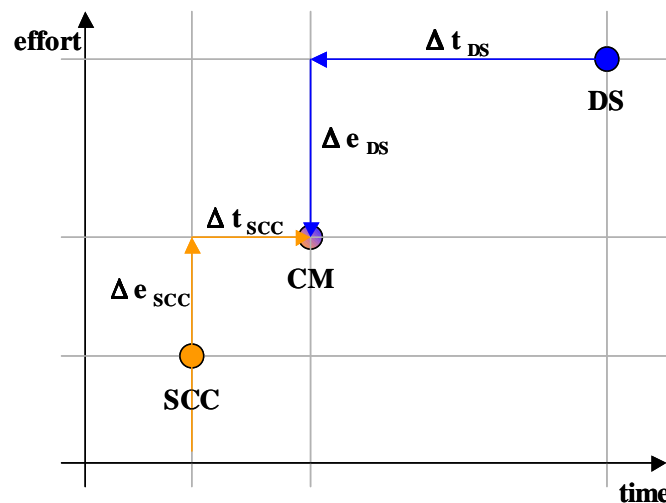


Figure 3: Qualitative comparison of modelling time and effort for Static Scenario Comparison (SCC), Dynamic Simulation (DS) and the Combined Methodology (CM). Source: [Author].

The second advantage concerns the effort necessary for assessing network alternatives (cf. figure 4). The effort for evaluating network alternatives is least for the application of Static

Scenario Comparison. The effort for assessing the same network alternatives with Dynamic Simulation is significantly higher due to modelling the dynamic and stochastic network behaviour ( $\Delta e_{SCC} + \Delta e_{DS}$ ). The combined methodology will require the same effort for statically assessing the network alternatives plus the additional effort necessary for dynamically simulating the few feasible scenarios left after the static evaluation. Thus, with a rather little share of additional effort ( $\Delta e_{SCC}$ ) the modeller can achieve the qualitative advantages of the combined methodology, while avoiding the significant effort for Dynamic Simulation ( $\Delta e_{DS}$ ).

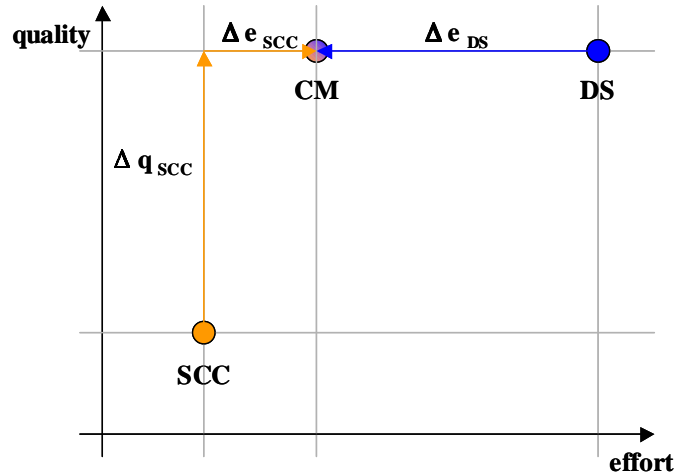


Figure 4: Qualitative comparison of modelling effort and final model quality for Static Scenario Comparison (SCC), Dynamic Simulation (DS) and the Combined Methodology (CM). Source: [Author].

Assessing the quality of the KPI generated by the methodologies reveals another advantage of the combined methodology (cf. figure 4). While the KPI from Static Scenario Comparison are of relatively low granularity due to the systemic restrictions of the modelling approach, the KPI from Dynamic Simulation provide the most detailed insight into the network's behaviour down to the observation of single objects and their course in time. While most of the initially considered network alternatives remain on the granularity level of Static Scenario Comparison, the ones assessed as most promising and feasible will advance to the level of quality provided by Dynamic Simulation ( $\Delta q_{SCC}$ ). Thus, the finally presented network alternatives for decision making are of the high quality that Dynamic Simulation can provide.

Furthermore Supply Chain Design projects have transformed from a task performed in intervals of several years to a continuous challenge of ongoing improvements [Sebastian, 2002]. Therefore the results of a network assessment project are most often the input for a subsequent evaluation cycle. With the combined approach the modeller will be provided with high granularity model parameters stemming from Dynamic Simulation that can be applied in Static Scenario Comparison. Thus, subsequent Supply Chain Design cycles conducted with Static Scenario Comparison will start out on a higher level of parameter and KPI quality.

## 7 Conclusion and Real-life application

Supply Chain Design is a vital task in Supply Chain Management that not only offers great cost optimization potential for companies collaborating in value creation networks, but also provides the prospect of improved customer satisfaction through enhanced supply chain performance. Modelling methodologies allow the planning of these value creation networks. Their characteristics prove to be differently suited for Supply Chain Design. Having selected Static Scenario Comparison and Dynamic Simulation as the most promising due to their complementary features, an enhanced combined methodology has been developed. It has been shown to provide advantages in the time and effort necessary for modelling as well as in the quality of the resulting KPIs.

Its applicability has been tested in a case study at a first tier supplier of an automotive OEM. The software applied were 4flow vista by 4flow AG for Static Scenario Comparison and OTD-NET by Fraunhofer IML for Dynamic Simulation. Interfacing these applications and the results of the case study have proven so promising that this innovative approach will be further pursued. Thus, the combined methodology is a convincing new approach to future Supply Chain Design.

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